



# Company Presentation



**Insure.**  
**Manage.**  
**Perform.**

# Presentation

1. Concordia
2. History
3. Ecclesia in a nutshell
4. Expertise
5. Business Process



# Concordia

We empower companies and people to go further,  
by making them **aware of tomorrow's risks**.


And we've been around for more than **50 years**,  
so we know what's up.

We even **know you and your business** quite well.  
So rest assured, we got you covered.


We're always near, **managing your risks**  
turning next steps into leaps.

And turning words into actions.  
Because **we do everything we say**.





That's what we do.  
We insure and manage.  
So you can perform.



# History

1960

## **Ghent**

Foundation

1975

## **Brussels**

Opening of office

2001

## **Rotterdam**

Purchase Concordia Holland

2010

## **NATO**

Opening of office

2012

## **The Netherlands**

Merger Concordia Holland & Concordia De Keizer

2013

## **Germany**

German group Ecclesia, acquires a minority stake in Concordia

2016

## **Germany**

100% part of Ecclesia



# Ecclesia in a nutshell.

Ecclesia Group has been **founded in 1909**. They are one of the **leading insurance broker in Germany and Europe**.

**Head Office:** Detmold  
**Turnover:** € 200 million  
**Employees:** 1.550  
**2nd largest broker in Germany**

## Offices:

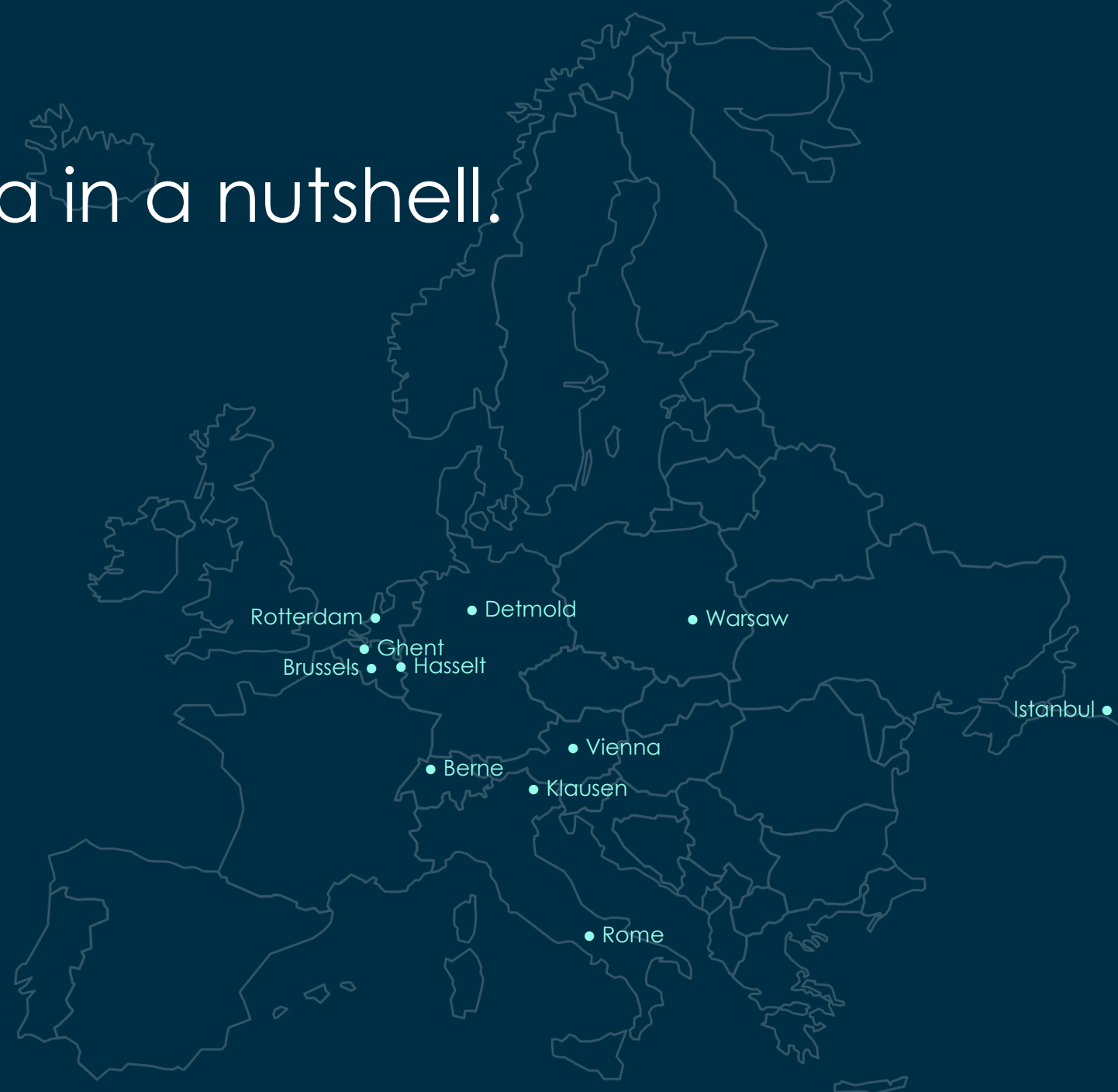
28 in Germany  
1 in Austria  
1 in Switzerland  
6 in Belgium and the Netherlands  
2 in Italy  
1 in Poland

## 3 divisions

- Industrial & Corporate
- Church related business
- Health and Municipal

Ecclesia operates a subsidiary in Turkey (Istanbul) and maintains branch offices in Greece, Czech Republic, Romania and Poland.

As co-owner of the Austrian insurance broker GrECo, Ecclesia provides services throughout the Central Eastern European region.



Belgium

Ghent  
Brussels  
Brussels NATO

The Netherlands

Rotterdam  
Amsterdam

Turkey

Istanbul

Germany  
Italy

Switzerland  
Poland

Austria



GHENT

BRUSSELS

NATO

# Expertise.



Risk Management



Marine



Property



Fleet



Construction



Life & Benefits



Employee Benefits



Sports



Workmen's Compensation



Co-Ownership



Liability



Cyber Security



International Organisations



Real Estate





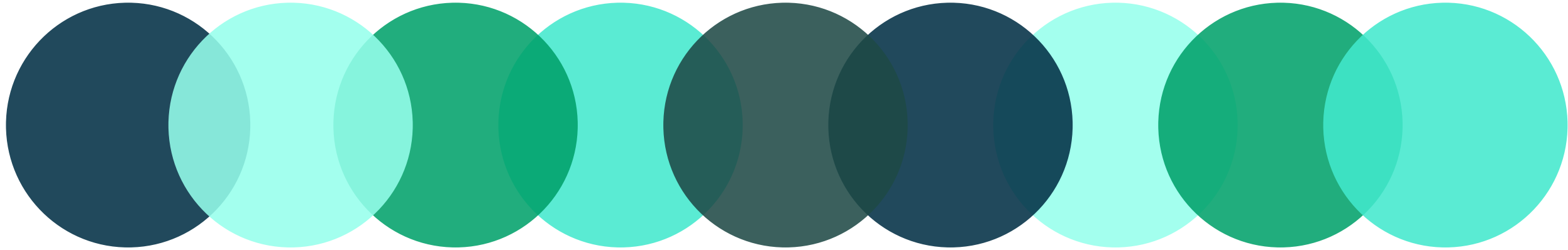
# Business Process

Insurance related  
risk management

Elimination  
and reduction  
of risks

Risk self  
financing

External insurance  
solution for  
remaining risk



Technical  
risk management

Identification,  
analysis and  
assessment  
of risks

Risk evaluation

Risk self  
financing  
solutions

Ongoing  
risk monitoring  
and  
management